

Techno Customers

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*- One Very Happy Customer*



## Three Techno Routers Produce High-End Custom Millwork

**Company:** Culin & Colella • **Contact:** Ray Culin • **Location:** Mamaroneck, NY • **Customer Since:** 1995

**Market:** Architectural Millwork • **Shop size:** 10,000 sq.ft. • **Web site:** <http://www.culincolella.com>

**Models:** Gantry III Model 130, RG Series 5996, Premium Class 5996



We purchased our first router back in 1990 to produce custom round tables. It was a small machine, a Gantry III Model 130, with a process area of 41" x 49". The machine immediately put us ahead of the competition because CNC automation was not yet standard in our industry. Prior to our first machine, any complex shapes needed templates. Once we had the machine, we ran it for 8 hours per day producing the same shapes without templates. I specifically purchased the machine for a custom millwork job that we had bid on and then were awarded the contract. The job consisted of work in a round house; therefore, all the millwork had arched shapes that needed to blend with the utmost precision. After completion of this yearlong job, we traded our smaller machine for a Techno Model RG Series 5996 CNC router, which could process larger parts. We have been running this machine between 8-10 hours per day for the last 14 years. Recently, it was becoming a concern that our 14-year old machine, which we rely on so heavily, may go down, crippling our 14-month backlog of jobs. In December of 2005, I decided to purchase another machine, a Techno Premium Class 5996 CNC router. This would be for running all cabinet boxes, and as a backup to our RG. Today, we have both Techno routers running between 8-10 hours per day, producing both our complex curved parts and our simple case work.





*"We use mostly hardwoods, and our Techno CNC machine has given us unlimited capabilities in carving, sign-making and high-end furniture design. It has completely changed us from furniture restoration to furniture manufacturing. It was the best servo machine on the market for its size, not to mention Techno's salesperson, John, who was very helpful in getting us started. The software is also the best you can buy, and it works with all CAD programs because it uses G-Code. It's easy and continues to meet our needs completely!"*

**Company:** Designer Woodworking  
**Contact:** Edward Krieger  
**Location:** Manhattan, Kansas  
**Market:** Architectural Millwork  
Wood Specialty Items  
**Shop size:** 2,000 sq.ft.  
**Customer:** Since 1995  
**Model:** Gantry III Tabletop 054



*"The Techno router was the only one that had all the technical features, like ball screws and servomotors, needed to produce the quality we were looking for at a price we could afford. On several occasions we had an idea for a new display in the morning then had several built and assembled by the end of the day. The Techno machine has also saved us in contract manufacturing costs that help us stay competitive in this low-margin business."*

**Company:** JC Solutions  
**Contact:** Jin Kim  
**Location:** Port Washington, NY  
**Market:** Store Fixtures  
**Shop size:** 100,000 sq.ft.  
**Customer:** Since 2001  
**Model:** LC Series 4896 and  
Premium Class 5996



*"We purchased the machine because it was very well built. The Techno factory being local also was a plus. I can't complain about anything. The machine is extremely easy to use and cuts our parts perfectly. We paid for the machine on the first run of radius molding blanks we cut"*

**Company:** Old World Mouldings  
**Contact:** Al Havrenek  
**Location:** Bohemia, NY  
**Market:** Wood Mouldings  
**Shop size:** 20,000 sq.ft.  
**Customer:** Since 2003  
**Model:** LC Series 4896  
[www.oldworldmouldings.com](http://www.oldworldmouldings.com)



*"We purchased our Techno CNC machine over other brands because of Techno's superior quality. Our machine has enabled us to increase our production by working on more than one project at a time. It has helped increase our scope of work. Within three days our machine was up and running, which allowed the Interface to do its job, servicing all my needs!"*

**Company:** Foam Pack  
Ind. division of Padis Inc.  
**Contact:** Harvey Goodstein  
**Location:** Springfield, NJ  
**Market:** Fabricated Styrene Foam  
**Shop size:** 4,500 sq.ft.  
**Customer:** Since 2004  
**Model:** RG Series 5996 w/20"  
Gantry Clearance



*"In researching CNC routers, we chose Techno's model 5996 RG Series machine because it possessed the highest quality and ease of use at the lowest price. The machine has increased production dramatically without increasing our staff, thus making us more profitable. The machine has given us the ability to do jobs that were not achievable in the past. This was the best investment for our company. We now have grown the business so much that the machine is running all day. We have decided to add another Techno in the coming months."*

**Company:** CNC Carpentry  
**Contact:** Rick Vesely  
**Location:** Bermuda  
**Market:** Custom Millwork  
**Shop size:** 2,500 sq.ft.  
**Customer:** Since 1999  
**Model:** RG Series 5996



*"We purchased the machine because we needed to streamline our production. The purchase of the Techno Premium Class machine has opened up new avenues of business and has reduced our labor costs considerably. We use MasterCam software and we seem to learn something new every day on how we can manufacture our product easier."*

**Company:** Benson Woodworking  
**Contact:** Tom Benson  
**Location:** Hauppauge, NY  
**Market:** Custom Millwork  
**Shop size:** 5,000 sq.ft.  
**Customer:** Since 2000  
**Model:** Premium Class 5996



*"I purchased my 5 ft x 8 ft RG Series machine with seven high-frequency spindles to manufacture high volumes of wood rosettes, plinth blocks, and fireplace mantels. I based my decision to purchase the Techno because of the quality, reliability, cost and company reputation. I now own my machine since 2001 and it has proven to be a valuable asset to my company. Techno is an excellent company that is easy to work with."*

**Company:** Gary's Engraving  
**Contact:** Gary Deutsch  
**Location:** Lonsdale, MN  
**Market:** Wood Rosettes, Plinth Blocks, and Fireplace Mantels  
**Shop size:** 644 sq.ft.  
**Customer:** Since 2001  
**Model:** RG Series 5996 with 7 1HP spindles  
[www.garysengraving.com](http://www.garysengraving.com)



*"We decided to purchase a Techno CNC router because its distinct quality separated it from the rest. We found their local distributors, 2e lleri Teknoloji Urunleri Ltd. Sti., to be very professional. Within seven months we were able to have a full return of investment and reduce labor costs by 40%. Each day the Techno router brings us more business. Now we have a different business vision because the Techno CNC Router opened up new markets."*

**Company:** Bir Umut Mobilya  
**Contact:** Muammer Dongel & Suat Aslandersen  
**Location:** Istanbul, Turkey  
**Market:** Home & Office Decoration & Display Stands  
**Shop size:** 3,200 sq.ft.  
**Customer:** Since 2005  
**Model:** LC Series Model 78120  
[www.1umutmobilya.com](http://www.1umutmobilya.com)



*"We purchased the Techno router because we needed to automate our MxV door line used in warehouses and loading dock industries. It has not only taken the manual inaccurate method of drilling and routing holes out of the equation, it has also made our product line more profitable."*

**Company:** DL Manufacturing  
**Contact:** Wendell Moulton  
**Location:** North Syracuse, NY  
**Market:** Garage Door Mfg.  
**Shop size:** 25,000 sq.ft.  
**Customer:** Since 2003  
**Model:** LC Series 4896  
[www.dlmanufacturing.com](http://www.dlmanufacturing.com)



*"We purchased the model 4896 LC Series machine because it was the best value that was the highest quality machine we looked at. When we received the machine, we were up and running and producing product the same day. It has increased our output potential dramatically while keeping our staff numbers the same."*

**Company:** Artistic Sign and Design  
**Contact:** Joe Putjenter  
**Location:** Omaha, NE  
**Market:** Model Maker  
**Shop size:** 2,500 sq.ft.  
**Customer:** Since 2003  
**Model:** LC Series 4896



*"I purchased the Techno router because it enabled me to quote and machine very complex models. The router has changed my business by giving my clients greater confidence in our capabilities and quality of models. This has had a dramatic increase in our revenues and ability to secure new business."*

**Company:** Boulard Designs International  
**Contact:** Norman Boulard  
**Location:** Louisville, KY  
**Market:** Model Maker  
**Shop size:** 400 sq.ft.  
**Customer:** Since 2000  
**Model:** RG Series 5950



*"I manufacture sports clocks and custom millwork components. The investment of the router has cut my production-cycle time in half. This reduction in time lowered my labor costs, thus making the company more profitable. I researched a number of machines and concluded that the Techno LC Series was the best machine on the market. The Techno interface has many complex features, yet it is very easy to use."*

**Company:** Richard Foster Construction  
**Contact:** Richard Foster  
**Location:** New Hyde Park, NY  
**Market:** Woodworking Shop  
**Shop size:** 700 sq.ft.  
**Customer:** Since 2004  
**Model:** LC Series 4896  
[www.richardfosterconstruction.com](http://www.richardfosterconstruction.com)



*"We invested in the Techno 4-axis CNC router because we needed a machine that was very sturdy and accurate which could cut with the precision and detail we required. The investment in the router has increased the sales of my high dollar cues yet reduced my overhead to produce these intricate detailed pieces. I am very satisfied with my purchase and I look forward to being able to purchase another machine very soon."*

**Company:** Josey Cues  
**Contact:** Keith Josey  
**Location:** Savannah, GA  
**Market:** Pool Cue Mfg.  
**Shop size:** 850 sq.ft.  
**Customer:** Since 1998  
**Model:** Gantry III System 040  
[www.joseycues.com](http://www.joseycues.com)



*"We manufacture point-of-purchase displays. Many of the pieces we fabricated in the past utilized an expensive CNC milling machine. The Techno router has provided us a much more economical and quicker method of producing the parts. The quality of the machine and the cuts it produces speak for itself. All it does is run! The machine is simple and easy to use, and we've had no problems at all with the machine."*

**Company:** Alliance Display  
**Contact:** Mitch Nelson  
**Location:** Winston Salem, NC  
**Market:** Point-of-Purchase Displays  
**Shop size:** 8,000 sq.ft.  
**Customer:** Since 2000  
**Model:** Gantry III 067  
[www.conceptptoconsumer.com](http://www.conceptptoconsumer.com)



*"We purchased the Techno LC Series router because we felt it was the best machine with the greatest value. The machine is very easy to program and operate. We can go from drawing to part in less than 15 minutes. When we first installed the machine, it took us less than 2 days to be up and running. We have received a 6 month return on investment which has exceeded our expectations. The machine purchase has opened up new opportunities for us. To conclude, I would have to give Techno a 10 in quality, workmanship and attention to detail."*

**Company:** Outcast Products  
**Contact:** Randy Piersall  
**Location:** Portland, OR  
**Market:** Exhibits  
**Shop size:** 2,500 sq.ft.  
**Customer:** Since 2004  
**Model:** LC Series 4896



*"For years we had to cut our custom inlays by hand with the use of a pantograph machine. This process was long and tedious. Once we purchased our first CNC machine, our hourly production of inlay materials we customize was greatly reduced. In addition to this, was, an increased accuracy. Yet, our overall reason for choosing a Techno CNC Router was due to their fair prices that go accordingly with size, and the various models/sizes of their machines. We needed more space with easy maneuverability. Techno offered this to us with our first machine, and continued with several more CNC routers housed in our larger shop."*

**Company:** Custom Inlay Inc.  
**Contact:** Bryan England  
**Location:** Leitchfield, KY  
**Market:** Inlaid Components  
**Shop size:** 2,500 sq.ft.  
**Customer:** Since 2004  
**Model:** LC Series 4896  
[www.custominlay.com](http://www.custominlay.com)



*"Thank you once again for the great service. Everyone I met at Techno was very friendly, courteous and seemed very enthusiastic about their jobs.*

*We got home Thursday night about midnight, and had the machine in place and running by noon on Friday. I have been cutting all kinds of practice shapes, and I am very comfortable with the machine already. I expect to be using it full time shortly. Every time I cut something, I come up with ten more things I can make using the machine."*

*- One Very Happy Customer*

**Company:** TMF Custom Wood Products  
**Contact:** Tom Farmer  
**Location:** Hilton, NY  
**Market:** Woodworking  
**Shop size:** 5,000 sq.ft.  
**Customer:** Since 2004  
**Model:** LC Series 4896



*"Quality, precision and a brand new view on work, those are the reasons why we purchased a CNC router. We now have the ability to complete more complex projects while getting better accuracy in the shortest amount of time. Techno's CNC router excels in both build and machine quality, including their design of servomotors and enclosed bearings, which were most appealing. It took us a mere 30 days to receive our full return on investment and for the past 4-1/2 years we have remained satisfied customers!"*

**Company:** Embree Communication Group  
**Contact:** John Cunningham  
**Location:** Hamilton, Ontario, Canada  
**Market:** Signs, Recognition Systems  
**Shop size:** 7,000 sq.ft.  
**Customer:** Since 2001  
**Model:** RG Series 59120  
[www.embree-signs.com](http://www.embree-signs.com)



*"We chose a Techno CNC Router because its servo system provided the accuracy we needed, was easy-to-use, and had the ability to process a wide range of materials. Our new router was running within one day, and had a full return of investment six months after. The Techno machine has been solid and reliable, expanding our capabilities of operation so we can offer new products to our customers."*

**Company:** Creative Graphic Services  
**Contact:** Ron Niner  
**Location:** Santa Clarita, CA  
**Market:** Signs and Graphics for Event Venues  
**Shop size:** 22,500 sq.ft.  
**Customer:** Since 1996  
**Model:** RG Series 5996  
[www.cgshome.com](http://www.cgshome.com)



*"We chose a Techno CNC Router because the machine quality is excellent, they answered all our technical questions and the overall presentation was very professional. It only took one year to get a full return on our investment. The LC"X" router has reduced our labor costs by almost 60%, increased our production and added a new element of creative carpentry to our shop. The capabilities seem endless."*

**Company:** Chicago Millwork  
**Contact:** Steve Naines  
**Location:** Chicago, IL  
**Market:** Custom Architectural Millwork  
**Shop size:** 22,000 sq.ft.  
**Customer:** Since 2005  
**Model:** LC"X" 48168



*"We chose a Techno CNC Router because of the value for the money. The CNC Router had decreased production time, and allowed us to produce parts we were not otherwise able to produce. It has given us the ability to take on new jobs we would not have been able to complete."*

**Company:** Glide Inc.  
**Contact:** David Liatti  
**Location:** Brooklyn, NY  
**Market:** Prototyping and Home Furnishing Products  
**Shop size:** 2000 sq.ft.  
**Customer:** Since 2004  
**Model:** RG Series 5950  
[www.glide-inc.com](http://www.glide-inc.com)



*"The LC Series Tabletop CNC Router purchase has definitely benefited my business, now EVERY potential customer that has seen the machine, orders a guitar. It also expands my business from just arch top guitars to creating and selling wooden pickup rings or other guitar parts. I did not want a stepper machine, as some of the wood I use is very expensive and could not afford the inaccuracies steppers deliver."*

**Company:** Guitarras Jaen  
**Contact:** Fernando Alonso Jaen  
**Location:** Spain  
**Market:** Arch Top Guitars  
**Shop size:** 645 sq.ft. / 60 sq. m.  
**Customer:** Since 2005  
**Model:** LC Tabletop 3024  
[www.guitarrasjaen.com](http://www.guitarrasjaen.com)



*"By purchasing a Techno CNC Machine over the competitors, I saved money and gained quality and value. It took only two days to get my machine up and running, and has increased production and most importantly accuracy. I am now able to venture into newer markets while accepting more complicated projects."*

**Company:** Cherry Tree Custom Woodworks  
**Contact:** Arthur Allison  
**Location:** Orange Park, FL  
**Market:** Commercial/Residential; Entertainment Centers, Furniture, Custom Children's Room Furnishings  
**Shop size:** 2,000 sq.ft.  
**Model:** LC Series 4896  
[www.cherrytreecustomwoodworks.com](http://www.cherrytreecustomwoodworks.com)